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What do Avon, Mary Kay, and Beachbody have in common? Besides the fact that they make you b-e-a-utiful, these companies are all examples of network marketing. This flexible business model involves selling products to personal contacts while also recruiting other salespersons, and it's revolutionizing marketing as we know it. Eric Worre reveals the secret to succeeding in this industry in his book, Go Pro: 7 Steps to Becoming a Network Marketing Professional. Are you ready to maximize your network marketing investment? Read this book review. Summary and Book Review of Go Pro: 7 Steps to Becoming a Network Marketing Professional Seven steps. That's all it takes to become a professional in network marketing, and in Go Pro, Eric Worre gives you all the tools you need. It's not just the concise-yet-comprehensive guide Worre provides that makes his work one of the best marketing books in this niche. His practical, experience-driven advice is delivered in a way that incites Worre's passion for network marketing in the reader, giving them the motivation and tools they need to apply those lessons to real-life situations. Key Takeaways from Go Pro: 7 Steps to Becoming a Network Marketing Professional Now it's time for the good stuff: takeaways you can bring to your own network marketing endeavors. Here are some highlights from one of the top marketing books: Find prospects: Ask anyone in network marketing and they'll tell you the same thing: prospecting is critical, and involves choosing people who have a reason to succeed. Ask questions about their lives to discover their "why" motivators. Invite prospects to understand your product or opportunity: Put yourself in the other person's shoes to see what would entice them to ask questions. Go Pro tip: strike a conversation instead of inundating them with your wealth of knowledge. Present your product or opportunity to your prospects: It all comes down to strategy, and successfully presenting your product to prospects requires pulling out all your best moves. Treat it like a book review: give them all the important details in a concise, engaging way. There are plenty of tactics for this, ranging from acting like you're in a hurry and stating, "I'm about to head out the door, but I wanted to chat with you really quick," to complimenting the person with, "You're someone who never misses out on an opportunity." Follow up with your prospects: Don't leave your perspective distributors to fend for themselves. Achieving success in network marketing is no easy task. Give them the tools they need to climb to the top — loan them Go Pro! Help your prospects become customers or distributors: Which path will your prospects take? To become a network marketing professional yourself, you need to guide them in the right direction. Ask questions that drive them to a fit conclusion. Help your new distributors get started right: An object in motion stays in motion, which makes kicking off your new distributors' career all the more important. First, congratulate your prospect on making a decision, and highlight all the opportunities they have to look forward to. Then, set them up with all the appropriate products and information. Promote events: The destination event, where attendees travel and stay at a hotel for a convention conference, is the most powerful type of meeting. Encourage your new distributors to go to these events so they can fully dive into the network marketing experience. Collaborate with Distributors As you grow in your network marketing career, your responsibilities and connections will only grow. Keep track of projects and people with the help of Wrike. Our solution for marketing teams lets you collaborate, share achievements and boost productivity. Sources: Avon.com, MaryKay.com, Beachbody.com, Amazon.com, NetworkMarketingPro.com "Eric Worre's Go Pro has become the de facto bible of network marketing. Eric takes his more than 25 years experience in the profession and boils it down to nuts and bolts practical wisdom you can learn and apply. If you want to succeed, if you are serious about being a network marketing professional, make this book the centerpiece of your library!" Chris Widener, author of the Art of Influence "Simple and surgical reading for new or experienced entrepreneurs. A book that helps to grow the quality of behaviours and results in our community commerce industry. GoPro is a must!" Bruno Grilo – Million Dollar a year earner with Monavie "I have read so many books written on our amazing professional but this one is one of the very best. Eric validates the power of this Network marketing plus gives practical scripts and language to help build your business. This book cuts straight to the point and easy to understand. If you are part time or full in our profession it is a must read. Thank you Eric for creating a simple tool to help everyone succeed." Kathy Coover, owner of Isagenix International. "Eric hit it square on the head with "Go Pro". Honestly...the title says it all. If you want to become a professional in network marketing, then his book is a must read. That means non-negotiable. If I want to become a pro, it is a requirement to read "Go Pro". Get his book now! This book is already destined to become an all-time classic for our profession." Todd Falcone, Network Marketing Speaker, Coach and Trainer "Go Pro should be required reading for every new network marketer. The strategies and scripts Eric Worre details in this book are as solid and proven as they get. Regardless of which company you're with, this book will give you the key to achieving financial and lifestyle freedom in Network Marketing. "Matt Morris, Million dollar per year earner and best-selling author of The Unemployed Millionaire The chapter titles, alone, represent a blueprint for success in Network Marketing. Eric is a master teacher. He focuses on core fundamentals that work and he keeps it simple. His story about the "game plan interview" can, single handedly, propel your residual income to the next level. This is a must read for anyone who wants to "Go Pro" in this business. Kody Bateman, Founder and CEO of SendOutCards and Author of "MLM Blueprints" "Congratulations to Eric Worre and Go Pro! Eric is a modern day Jim Rohn, with the best communication skills to help people see there is a better way! Eric is the only one I recommend to my entire organization around the world to attend or purchase everything that he offers! The 7 steps in Go Pro #1 best seller is the key to becoming a professional, and is a must read for everyone in my team! We teach leaders to buy more books to help duplicate, teach and train there leaders to develop their skills, and to create more value in their own profession! Thanks Eric for calling Network Marketing a "Profession" Keep up the good work you're doing on Network Marketing Pro, the Profession needs your shows and my team thanks you for them!" Tim Fobair, Network Marketing Legend, Unicity Chairman's Club, Triple Diamond "Go Pro by Eric Worre is the best vehicle for people to understand how to succeed in network marketing. We use it daily to change people's lives. After we put the book in our start kit, our entire company has grown dramatically!" Frank Bjordal, Admiral Director and Ecology CEO " There has not been a relevant, powerful book written on how to build a Network Marketing/Direct Sales empire in 20 years and Eric Worre's Go Pro was long overdue. No one is better qualified by a long shot to write this book. Eric has built several enormous empires himself but more importantly has interviewed dozens of top sales leaders in our profession...in depth interviews digging for all the key distinctions that led to their elite success...all captured on video. Go Pro IS the preeminent book on mastering our profession. Period." Richard B. Brooke, Author Mack II, The Art of Vision and Self-Motivation and The Four Year Career, Founder... BlissBusiness.com "I first met Eric Worre at an industry event where he was the key-note speaker in 2004. I was instantly impressed by his experience and willingness to give a new guy like me the real goods. It was refreshing to listen to a "trainer" who actually had experience at the top of the game. I wondered why he didn't have a book back then. I left that event inspired by Eric and decided to follow his advice. In the following decade I've made millions in the business because of what I learned at that event. I was excited to get an advanced copy of GoPro. It is the sage advice I expected from Eric. Every story in this book is real. I've read the book several times now. If there was only one book that you could read as a road map to success in Direct Sales GoPro could easily be that book. "Ken Dunn, Million Dollar a Year Earner "I have been in the Network Marketing Profession as both a Distributor and also on the Corporate side for many years now and I recommend Eric Worre's "Go Pro - 7 Steps to Becoming a Network Marketing Professional" to everyone that I work with, on either side of the table. This is simply one of the most powerful tools you can put into somebody's hands who wants to get results in their business. It has all of the information, laid out in such a logical way, that anyone needs to know, to really Go Pro. It is like having your very own Master Trainer in your pocket as Eric reveals all he has learnt and applied in his 20 plus years in this profession. I personally keep copies of this amazing resource on hand all of the time and gift these to distributors around the world when I visit many countries. Whether you are brand new to this profession, or a veteran of many years, Eric's book will still hold something for you. "Go Pro" will become one of those stories we hear about in years to come of how this one simple book changed so many lives." Casey-Lea Edwards, V.P. b.hip Global "Eric's book is the best I've read on how to build a network marketing business, since joining the industry 23 years ago." Todd Smith, \$25 Million Dollar Earner Anyone looking to create a professional income in network marketing and direct sales deserves to read Go Pro. This profession can liberate people like none other and with the skills that Eric delivers in his book, you cannot miss. Susan Sly, Author, Speaker and Seven Figure Income Earner "On the back of Go Pro it says that 20 years ago Eric Worre made a decision to become a Network Marketing Pro. At this moment of decision, everything changed. Eric has not only spent years studying the profession from the top people in our field, he has put what he learned into practice. Eric has interviewed and become friends with hundreds the best network marketers in the world. His book is simple, concise and will prove to be one of the most practical network marketing guidebooks of all time. I love Go Pro and recommend it to everyone that wants to be a professional network marketer." Jordan Adler, Network Marketing Millionaire and Author of Beach Money™ "There is a skillset that needs to be mastered to achieve the success you desire whether it's in direct selling, affiliate or network marketing. Eric's book Go Pro shortens that learning curve dramatically and is really a must read for anyone serious about success." BK Boreyko, Vemma Owner & CEO In my opinion, Go Pro is the best book I've ever read on how to build a network marketing business. It's a no nonsense collection of facts, not theories, that will help beginners understand the correct way to get started and build a big business. The book is also a great tool for professional networkers; as it's full of proven duplicatable methods to ensure your organization continues to thrive. Eric Worre has done what no one else has been able to do: write a manual for building a network marketing business. If you want to get PRO results in network marketing, read the book and make sure your entire organization does as well! Mike Sims, Multi-million dollar earner I have known Eric Worre for a number of years...and of course I knew of him as an industry peer for many years prior to our personal acquaintance. The depth of his knowledge and understanding of our industry and the requirements for participant success become immediately apparent to the reader of "Go Pro". There are a handful of simple skills required to succeed in our industry. The knowledge which must be a precursor to the development of these skills can be gained by the student of "Go Pro". When one over time combines the skills outlined in Go Pro with positive character attributes which cause others to seek association with us, we have progressed far towards getting the key in the lock to success in our great industry. Want to really succeed? GO PRO! Randy Schroeder, Million dollar earner "Finally! Go Pro is the book that our industry has been waitingfor! It not only validates the legitimacy and power of the network marketing industry, but it gives the newest person specific direction and training on howto become really good in this business! It took me many, many years to learnwhat you can learn in one reading of Go Pro!" Tom Alkazin, Multi-Million dollar earner Eric has really empowered every network marketer with this powerful, easy to understand guide on several of the most important fundamentals of our business. Recruiting can really be this easy, once we understand how to do it right and practice at keep it this simple. Every networker should read this book at least once every 3 months. Brian Carruthers, Million dollar earner Eric Worre's "Go Pro" Lives up to its title, a Captivating book taking the reader through the world of becoming a true professional in Network Marketing! Eric's real life experience comes to life providing an abundance of insight and a practical "step by step" guide that will shave years off your learning curve! Go Pro is a Fantastic resource to both aspiring networkers as well as professionals. A MUST Read! Joshua Denne, Multi-Million Dollar Earner Eric Worre is the world's most watched and most trusted thought leader for Network Marketing training and support. Since 2009, he has produced over 1,400 free videos for the Network Marketing community on virtually every topic. His training is now viewed by over 5 million people every single week. In 2010, he created Go Pro Recruiting Mastery, an annual generic training event, that has grown into the largest in Network Marketing history with close to 20,000 in annual attendance. In 2013, he released the International best-selling book Go Pro 7 Steps to Becoming a Network Marketing Professional, which has sold well over 2 million copies to date and has become a must read for anyone who is serious about building their Network Marketing business. In 2014, he released the documentary style film, Rise of the Entrepreneur, which helps to dispel many of the misconceptions related to Network Marketing. In 2015, along with his wife Marina, he created a new annual event called The Most Powerful Women in Network Marketing, which is already the world's largest generic Network Marketing event for women with over 5,000 attending each year. To date, the Network Marketing Pro community has grown to over a million leaders from over 100 countries around the world. As the most sought after speaker in Network Marketing today, speaking to more than 200,000 people a year, he is engaged in an effort to raise all ships and allow this profession to truly take its proper place in this world as a better way.

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